

Message Text

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PAGE 01 GUAYAQ 01250 201924Z

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ACTION COME-00

INFO OCT-01 ARA-06 EUR-12 ISO-00 EB-07 AID-05 TRSE-00 /031 W

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R 201630Z JUL 76

FM AMCONSUL GUAYAQUIL

NG RUEHC/SECSTATE WASHDC 4736

INFO USDOC WASHDC

AMEMBASSY PARIS

AMEMBASSY QUITO

LIMITED OFFICIAL USE GUAYAQUIL 1250

EO 11652: N/A

TAGS: BENC, EC

SUBJ: MAJOR PROJECT: GUAYAQUIL MUNICIPAL WATER SUPPLY

REF: (A) STATE LOU 171580 (B) 75 GUAYAQUIL 991

1. AS REPORTED IN PARA 3, REF (B), BY JUNE 1975 IT ALREADY WAS THE INTENTION OF EMPRESA MUNICIPAL DE AGUA POTABLE (EMAP), GUAYAQUIL, TO DO WITHOUT THE SERVICES OF BUCK, SEIFERT & JOST, AS ENGINEERING CONSULTANTS. ACCORDING TO THE THEN MANAGER, THEY WERE GOING TO BE REPLACED BY ANOTHER AMERICAN RPT AMERICAN COMPANY WHOSE NAME EMAP'S MANAGER WAS THEN UNWILLING DISCLOSE.

2. JULY 19, SENORA DE SALCEDO, SECRETARY GENERAL, EMAP, CONFIDENTIALLY INFORMS CONGEN AS FOLLOWS.

3. SINCE UNTIL THEN EMAP HAD NOT APPOINTED BUCK, SEIFERTS'S REPLACEMENT, DURING JANUARY /FEBRUARY 1976 INTERNATIONAL BANK FOR RECONSTRUCTION AND DEVELOPMENT (IBRD) SUBMITTED TO EMAP'S CONSIDERATION THE NAMES OF EIGHT FIRMS, AMERICAN AND OTHER, URGING EMAP TO MAKE A SELECTION. BOYLE ENGINEERING WAS ONE OF THE SUGGESTED NAMES. ACCORDING TO INSTRUCTIONS FROM IBRD, A QUESTIONNAIRE WAS TO BE MAILED BY EMAP TO EACH ONE OF THE FIRMS, CONTAINING QUESTIONS ABOUT TECHNICAL

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PAGE 02 GUAYAQ 01250 201924Z

CAPABILITY, PAST EXPERIENCE, ETC., SO THAT EMAP MIGHT

USE THIS INFO AS GUIDELINE IN MAKING SELECTION. THREE
U.S. FIRMS, WHICH HAD NOT BEEN INCLUDED IN IBRD'S LIST,
SPONTANEOUSLY WROTE TO EMAP ASKING FOR QUESTIONNAIRE
AND WERE FURNISHED WITH IT.

4. ONLY LAST WEEK, SELECTION WAS MADE BY EMAP ON BASIS
OF ABOVE MENTIONED QUESTIONNAIRE, AND SUERCA (MRS.
SALCEDO RELUCTANT FURNISH FULL ADDRESS), PARIS, FRANCE,
WAS THE WINNER. CONTRACT WILL BE SIGNED NEXT WEEK.
BOYLE ENGINEERING, ONE OF LOSERS, HAD FAILED ANSWER
SOME OF QUESTIONS PROPOUNDED IN QUESTIONNAIRE.

5. IN CONSEQUENCE, NO LIVE OPPORTUNITY AND LONGER FOR
BOYLE ENGINEERING.
BISHTON

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Disposition Authority: KelleyW0
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Disposition History: n/a
Disposition Reason:
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